



**March 7, 2005**

**BSN medical, Inc. Orthopaedics Awarded Three-Year Novation Contract**

The Orthopaedics division of BSN medical, Inc. has been awarded a three-year, dual-source contract by Novation, the supply company of VHA Inc. and the University HealthSystem Consortium (UHC).

The contract allows BSN medical to make available to the more than 2,300 VHA and UHC members and affiliates its complete line of plaster and synthetic casting products, plaster and synthetic splinting products, cotton and synthetic under cast paddings, stockinettes, and casting accessories. The contract takes effect on April 1, 2005.

The agreement offers VHA and UHC members an opportunity to standardize to a selection of BSN medical orthopaedics products through the members' distributor of choice.

**About Novation**

Based in Irving, Texas, Novation was established in January 1998 through a combination of the supply programs of VHA and UHC, two national health care alliances. Novation serves the purchasing needs of more than 2,300 members and affiliates of VHA and UHC. These organizations used Novation contracts to purchase more than \$23 billion in supplies in 2004.